

inspire | Building business value with Domino solutions

Inspire is a range of powerful applications that lever the Lotus Domino platform by providing faster, simpler and better solutions to many of the challenges facing organisations today. For organisations that have already invested in Lotus Domino or other Lotus products the Inspire range delivers even greater value from your existing investment. And for organisations that have not yet invested they will discover that Lotus Domino offers great value, flexibility and robustness.

The **Inspire** range of applications currently comprises four products. Each one is independent of the others – you choose the solution that fits your requirement. All **Inspire** applications are fully supported with comprehensive installation and support services.

inspire | **touchpoint**

Powerful sales and marketing contact, lead and quote management. Keeping track of customers, prospects and suppliers – all the letters, emails, calls and quotes is now quick and easy. Plan and record all communication with Customers and Suppliers, including fully customisable mail and email marketing campaigns and telemarketing scripts. Set up automatic actions and reminders. **Touchpoint** provides full lead and quote tracking by account manager with sales forecasting. Fully integrated with Lotus Notes email and calendaring.

inspire | **procure**

Automated web-based quotation and tender management system. Dramatically reduces costs and paperwork by automating the quotation and tender processes and helps ensure that purchasing decisions are soundly made. Send a tender request to multiple suppliers at the touch of a button. Based on Lotus Notes technology **Procure** automatically receive supplier quotations and maintain a full procurement history with audit trail. Secure and Internet based, it enables e-commerce simply, inexpensively and effectively in both the public and private sectors.

inspire | **easyweb**

Fast, easy and automated web-publishing for your Company Website. **Easyweb** enables non-technical personnel to create, update and maintain website content simply and quickly. **Easyweb** will automatically generate HTML for any document created in Lotus Notes or standard word processing formats. Now anyone can add or change content in seconds – while editorial and authoring controls ensure that document quality and security are maintained. Advanced features – such as automatic document expiry ensure that old information is never publicly presented.

inspire | **inform**

Improve efficiency by empowering staff to share and utilise information. Intranets dramatically improve internal communication – by eliminating barriers imposed by traditional methods of communication. **Inform** enables users to quickly and easily access documents and automated workflow procedures. Documents are published to a secure environment that can then be accessed using a web browser. **Inform** is completely scalable, containing many useful modules including corporate document repository, expense manager, knowledge bank and training plans as well as holiday request, absence approval and employee appraisal procedures.

